

## How Much Can You Afford to Lose?

**Losing revenue may be the quickest result of downtime, but it may not be the worst.** Business disruptions put your credibility with investors at stake, jeopardize compliance, brand perception and careers. With Otava's Disaster Recovery as a Service (DRaaS), even non-technical users can recover critical systems from operational failures, human error, malicious attacks and natural disasters in as quickly as one hour. We remove the complexity of constructing, operating, testing and maintaining a compliant disaster recovery infrastructure and make it simple with Otava's DRaaS.

### Why Otava DRaaS

**Simple and Turnkey:** fully managed and turnkey DRaaS solution that offers rapid recovery of virtualized applications in minutes, not hours (possibly in seconds). Includes creation, testing and signoff of custom playbooks tailored specifically for your organization. No additional hardware or licensing required.

**Flexible and Intuitive:** Deploy your solution anywhere and easily scale your capacity to meet your changing business demands. Integrate into a public, private or hybrid cloud. Deploy your solution anywhere at anytime.

**Rapid and Reliable Recovery:** Zerto replication software provides agentless continuous data replication without interruption. Data loss is minimized in the event of an outage because I/O is copied as it is created, before it leaves the hypervisor. With guaranteed RPOs and RTOs of an hour, your DRaaS solution leverages Zerto technology. Recover from any point in time using File Level Recovery and copy files back to their original location or to a new server without waiting for a full recovery.

### You're a perfect fit for Otava DRaaS if you need...

- Your data protected and recoverable
- Uptime of 99.99% or greater
- A documented and up-to-date runbook
- Resilient and scalable closed-based solution
- Less than 1 hour RPO & RTO
- Your IT staff focused on the business's core competencies



**OTAVA is in the top 10% of Veeam service providers, affording our clients the highest degree of support.**



**It's hard for a lot of other providers to say, 'We'll get your servers back in an hour.' Otava can do that.**



Steve Werner  
Director of Technology | Milhaus



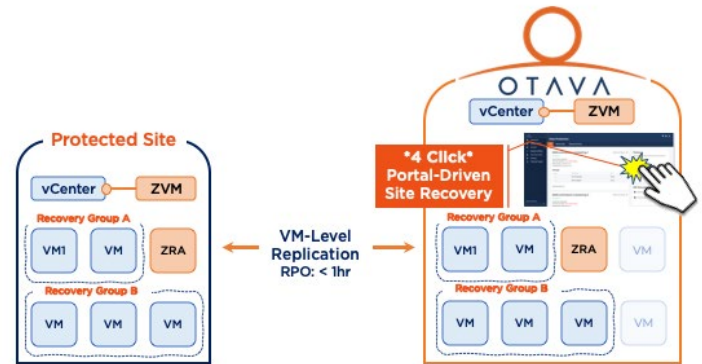
# Otava DRaaS Specifications



- Service Powered by Zerto 7
- Fully Managed by Otava
- Zerto Gold Cloud Provider Partner
- 24x7x365 Management & Monitoring
- Agentless, Continuous Replication without interruption
- Anywhere, Anytime Deployments
- Contractually-held 1 hour RPO
- RTO of Minutes
- Flexible Journal-based Recovery Options
- Data Encryption in-flight and at-rest
- Joint Runbook Creation
- Joint Runbook Testing
- Unlimited On-Demand Failover Testing
- OTPortal Simplifies Administration
  - 3 Click DR Test
  - 4 Click DR Failover
  - Exportable DR Test Reports
  - Proactive Alerting and Email
- Physical and Solution-level Compliances:
  - HIPAA
  - HiTrust
  - ISO27001
  - PCI
  - Privacy Shield
  - SOC 1,2,3
- Add-on Services:
  - Secure, Compliant Cloud
  - Backup
  - Colocation
  - Security
- Resources Included:
  - Reserved vCPU and vRAM
  - IP Addresses
  - WAN Connectivity
  - Otava Managed Security:
    - Firewall
    - DDoS Protection
    - Log Review
    - Multi-Factor Authentication
- No Additional Hardware Required

## How Otava DRaaS Works

- ✓ Working with our experts, we jointly build a DR runbook for your environment
- ✓ Virtual machines (VMs) are replicated in near-real time our secure, compliant cloud
- ✓ We continually manage and monitor your DRaaS service with pro-active alerts and notifications
- ✓ During a test or an actual disaster, a few mouse clicks in OTPortal will execute your runbook and recover your environment into our cloud
- ✓ Results of all DR failover events are retained and accessible from the portal



## Our Cloud Locations

- ✓ Australia
- ✓ Nevada
- ✓ Texas
- ✓ Indiana



- ✓ Michigan
- ✓ Virginia
- ✓ United Kingdom



OTAVA provides secure, compliant hybrid cloud solutions for service providers, channel partners and enterprise clients. By actively aggregating best-of-breed cloud companies and investing in people, tools, and processes, Otava's global footprint continues to expand. The company provides its customers with a clear path to transformation through its highly effective solutions and broad portfolio of hybrid cloud, data protection, disaster recovery, security and colocation services, all championed by its exceptional support team. Learn more at [www.otava.com](http://www.otava.com).

**START PROTECTING  
YOUR DATA TODAY!**  
Call to talk to a specialist.

